

Fortune 500 Telecommunications Services Company

Introduction

This case study of a Fortune 500 telecommunications services company is based on an October 2019 survey of Kenna Security customers by TechValidate, a 3rd-party research service. The profiled company asked to have their name blinded to protect their confidentiality.



“We use Kenna to aggregate data from various scanning tools. The graphical representations are especially important for presenting results to executives.”

Challenges

The business challenges that led the profiled company to evaluate and ultimately select Kenna Security:

- Vulnerability management challenges they experienced that led them to implement the Kenna Security Platform:
 - Too many vulnerabilities with no way to effectively prioritize
 - High volume of security data lacking context for decision making
 - No way to quantify or measure risk from vulnerabilities
 - Inefficiencies in vulnerability remediation

Use Case

- Approach used to prioritize vulnerabilities prior to Kenna:
 - CVSS 8+
- How they evaluate the success of their Kenna Security platform implementation:
 - Reduction in Mean Time To Remediate (MTTR)
 - Kenna risk score reduction
 - Reduction in vulnerability investigation time

Results

The surveyed company achieved the following results with Kenna Security:

- Reduction of time spent on the following activities, since using Kenna:
 - Time spent on Vulnerability Investigation: over 50%
 - Time spent on remediation: over 50%
 - Time spent on reporting: over 25%

Company Profile

The company featured in this case study asked to have its name publicly blinded because publicly endorsing vendors is against their policies.

TechValidate stands behind the authenticity of this data.

Company Size:
Fortune 500

Industry:
Telecommunications Services

About Kenna.VM

Cisco Vulnerability Management (formerly Kenna.VM) offers an effective, efficient way to reduce your risk profile using risk-based prioritization powered by data science. Rely on it to ID the vulnerabilities that put you at the greatest risk, create a self-service environment for remediation teams, set intelligent SLAs based on your risk tolerance, compare your risk posture against industry peers, deliver clear reports with intuitive metrics, and more.

Learn More:

[Cisco Vulnerability Management](#)