KENNA SECURITY CASE STUDY

Global 500 Pharmaceuticals Company

Introduction

This case study of a Global 500 pharmaceuticals company is based on an October 2018 survey of Kenna Security customers by TechValidate, a 3rd-party research service. The profiled company asked to have their name blinded to protect their confidentiality.

> "Kenna Security helped my team prioritize and drive remediation in our environment. The real-time intelligence has been a benefit in identifying/highlighting vulnerabilities that are truly a risk and requires action."

> "Kenna helped with internal collaboration between the Security team and the platform operations teams. Kenna's platform helped to streamline the vulnerability reports and established trust – provided confidence that identified vulnerabilities (Top fixes) are truly a remediation priority."

Challenges

The business challenges that led the profiled company to evaluate and ultimately select Kenna Security:

- Security challenges experienced that led to implementing the Kenna Security Platform:
  - Too many vulnerabilities with no way to effectively prioritize
  - High volume of security data lacking context for decision making
  - No way to quantify or measure risk from vulnerabilities
  - Inefficiencies in vulnerability remediation
- Previously used the following to prioritize vulnerability scan data:
  - Spreadsheets
  - Other vulnerability management tool(s)

Use Case

The key features and functionalities of Kenna Security that the surveyed company uses:

- Has been actively using the Kenna Security Platform for Over 2 years.
- Kenna Security Platform features most important to them when evaluating competitive or alternative solutions:
  - Integrated real-time global exploit intelligence
  - "off the shelf" integrations with a wide range of security data sources
  - Predictive vulnerability modeling
  - Tracking remediation progress (success)

Results

The surveyed company achieved the following results with Kenna Security:

- Most important security challenges the Kenna Security Platform has helped solve:
  - Addressing vulnerabilities that pose the greatest risk to their environment
  - Transforming security data into actionable intelligence
  - Finding a quantifiable way to measure, reduce and report on risk

Company Profile

The company featured in this case study asked to have its name publicly blinded because publicly endorsing vendors is against their policies.

TechValidate stands behind the authenticity of this data.

Company Size:
Global 500

Industry:
Pharmaceuticals

About Cisco Vulnerability Management

Kenna is a software-as-a-service Risk and Vulnerability Intelligence platform that accurately measures risk and prioritizes remediation efforts before an attacker can exploit an organization's weaknesses. Kenna automates the correlation of vulnerability data, threat data, and 0-day data, analyzing security vulnerabilities against active Internet breaches so that InfoSec teams can prioritize remediations and report on their overall risk posture.

Learn More:

Cisco Vulnerability Management