KENNA.VM CASE STUDY

Bank Of Hawaii Corporation

Introduction

This case study of Bank of Hawaii Corporation is based on a September 2020 survey of Kenna.VM customers by TechValidate, a 3rd-party research service.

> "Kenna allows us to concentrate on vulnerabilities that pose a real risk to our environment and helps us prioritize remediation of this risk. This has enabled both the security and IT teams to reduce our organization's risk score."

> "The customer success manager and customer success engineer have been very supportive in fixing any issues and helping with escalation if needed. (and) They have periodic check-ins to see how we are doing with the product."

Challenges

The business challenges that led the profiled company to evaluate and ultimately select Kenna.VM:

- The vulnerability management challenges they were experiencing that led them to implement the Kenna.VM:
  - Too many vulnerabilities with no way to effectively prioritize
  - Not having a way to quantify or measure risk from vulnerabilities

Use Case

The key features and functionalities of Kenna.VM that the surveyed company uses:

- The approach they used to prioritize vulnerabilities prior to Kenna:
  - A homegrown prioritization tool
- They best describe their current engagement model between the Security and IT team as Security investigates; Security and IT work together to prioritize; IT remediates.
- The criteria they use to evaluate the success of your Kenna.VM implementation:
  - Kenna risk score reduction
  - Reduction in vulnerability investigation time
  - Reduction in reporting time

Results

The surveyed company achieved the following results with Kenna.VM:

- Before Kenna vs. After Kenna: Have you seen a reduction in time spent on the following activities? (Security and IT team time combined)
  - time spent on Vulnerability Investigation: 1 – 10%
  - time spent on remediation: 10 – 25%
  - time spent on reporting: 10 – 25%
- Kenna's primary advantage(s) over other vulnerability management platforms:
  - Kenna goes beyond basic risk scoring and tells me what I need to fix first
  - Kenna provides meaningful and actionable data for remediation (remediation intelligence)
  - Kenna provides awareness of how much risk is in our environment
- Rates the following for Kenna.VM compared to other vulnerability management solutions:
  - remediation Intelligence (guidance on "what to fix first"): superior
  - integrated real-time global exploit intelligence: on par
  - data science-based risk scoring methodology: superior
  - "Off the shelf" integrations with a wide range of security data sources: on par
  - predictive vulnerability modeling: superior

Company Profile

Company:
Bank of Hawaii Corporation

Company Size:
S&P 500

Industry:
Banking

About Cisco Vulnerability Management

Cisco Vulnerability Management (formerly Kenna.VM) offers an effective, efficient way to reduce your risk profile using risk-based prioritization powered by data science. Rely on it to ID the vulnerabilities that put you at the greatest risk, create a self-service environment for remediation teams, set intelligent SLAs based on your risk tolerance, compare your risk posture against industry peers, deliver clear reports with intuitive metrics, and more.

Learn More:

[↗ Cisco Vulnerability Management](#)