

Choices Coordinated Care Solutions Finds GoodHire's Features & Functionality Extremely Valuable

Introduction

This case study of Choices, Inc. is based on a December 2019 survey of GoodHire customers by TechValidate, a 3rd-party research service.

“While price was comparable, the candidate experience and easy website made the difference.”

Challenges

The business challenges that led the profiled company to evaluate and ultimately select GoodHire:

- Vendors they evaluated or replaced prior to selecting GoodHire:
 - HireRight
- Challenges they experienced with their previous vendor(s) that prompted them to evaluate GoodHire:
 - Untimely support/poor customer experience
 - Poor, clunky or outdated user experience
 - Invoices were difficult to read.
- The following aspects/features of GoodHire most influenced their decision to choose GoodHire over other vendors they evaluated:
 - Relationship and communication with the Sales Rep
 - Modern, intuitive user interface
 - US-based, FCRA-certified customer support
 - Data quality

Company Profile

Company:
Choices, Inc.

Company Size:
Medium Enterprise

Industry:
Non-profit

About GoodHire

GoodHire is a recognized leader in employment screening. Our high standards for better background checks have won the trust of more than 80,000 employers, large and small. Driven to exceed customer expectations, we've set the bar high for speed and accuracy with fast turnaround times and low dispute rates. Customers love our platform's intuitive workflows, built-in compliance tools, and user-friendly candidate experience. Plus, our unique blend of Silicon Valley tech and Heartland service provides a delightful experience for both employers and candidates.

GoodHire is an FCRA-compliant consumer reporting agency and accredited by the Professional Background Screening Association (PBSA).

Learn More:

[GoodHire](#)

Use Case

The key features and functionalities of GoodHire that the surveyed company uses:

- GoodHire features they value the most when compared against competitive solutions:
 - built-in compliance (e.g., candidate consent, adverse action process): extremely valuable
 - easy-to-read reports: extremely valuable
 - customizable screening packages: extremely valuable
 - background check status updates and automatic notifications: extremely valuable
 - simplified candidate experience: extremely valuable
 - transparent pricing: extremely valuable

Results

The surveyed company achieved the following results with GoodHire:

- Improved the following as a result of using GoodHire:
 - improved efficiency of background screening: greater than 75%
 - reduced costs: less than 25%
 - improved time-to-hire: 50-75%
- Saved 0-5 hours per week processing background checks using GoodHire.
- Agrees with the following statements about GoodHire:
 - “I would recommend GoodHire over similar solutions I've used because GoodHire's platform features are superior.”
 - “GoodHire's support exceeded my expectations compared to similar vendors I have worked with in the past.”
- Received 40-60% more value using GoodHire than other solutions they've used in the past.
- Rates GoodHire on the following capabilities compared to other vendors they have evaluated or used:
 - breadth of features & capabilities: significantly better
 - ease of use: significantly better
 - candidate experience: significantly better
 - quality of customer support: best in class
 - value returned for the price: better
 - overall solution performance: significantly better
 - data quality/report accuracy : better