

Comptech Xtra

Introduction

This case study of Comptech Xtra is based on a May 2019 survey of Aventis Systems customers by TechValidate, a 3rd-party research service.



“Easy to deal with Prompt response ”

“The comprehensive like-new warranty from Aventis Systems ensures peace of mind when purchasing PCs.”

Time frame

The profiled company goes to Aventis Systems to buy their PCs to refresh:

- Every 4 years.

Use Case

The surveyed company chooses Aventis Systems for their PCs:

- They have purchased the following products:
 - Laptops
 - Desktops
 - Workstations

Results

The surveyed company achieved the following results:

- Experienced the following benefits by working with Aventis Systems:
 - Customization
 - More “bang for the buck”
 - Quality & reliability
 - Responsive sales team
 - Easy access to engineering expertise
 - Rapid delivery & free shipping
- Saw a 20-29% savings in cost with Aventis Systems.

Company Profile

Company:
Comptech Xtra

Company Size:
Small Business

Industry:
Consumer Products

About Aventis Systems

Aventis Systems, Inc. offers custom IT solutions to build and operate complete physical and virtual infrastructures. The comprehensive solutions include high-quality refurbished and new hardware, system and application software, and an array of in-depth managed services including infrastructure consultation, cloud hosting and migration, virtualization deployment, data and disaster recovery, security consultation, hardware relocation, and equipment buyback.

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