

Comptech Xtra

Introduction

This case study of Comptech Xtra is based on a May 2019 survey of Aventis Systems customers by TechValidate, a 3rd-party research service.



“Be buy from Aventis because they have a wide variety of products available and software as well. We are able to request a specific brand with specifications and received a quotation in a short time span.”

“The comprehensive like-new warranty from Aventis Systems ensures peace of mind when purchasing PCs.”

Time Frame

The profiled company goes to Aventis Systems to buy their PCs to refresh:

- Whenever it fails.

Use Case

The surveyed company chooses Aventis Systems for their PCs:

*They have purchased the following products:

- Laptops
- Desktops
- Workstations

Results

The surveyed company achieved the following results with Aventis Systems:

- Experienced the following benefits by working with Aventis Systems:
 - Customization
 - Quality & reliability
 - Responsive sales team
 - Easy access to engineering expertise
 - Rapid delivery & free shipping
 - Warranty & support options
 - Solution options
- Saw a 20-29% savings in cost with Aventis Systems.

Company Profile

Company:
Comptech Xtra

Company Size:
Small Business

Industry:
Computer Services

About Aventis Systems

Aventis Systems, Inc. offers custom IT solutions to build and operate complete physical and virtual infrastructures. The comprehensive solutions include high-quality refurbished and new hardware, system and application software, and an array of in-depth managed services including infrastructure consultation, cloud hosting and migration, virtualization deployment, data and disaster recovery, security consultation, hardware relocation, and equipment buyback.

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