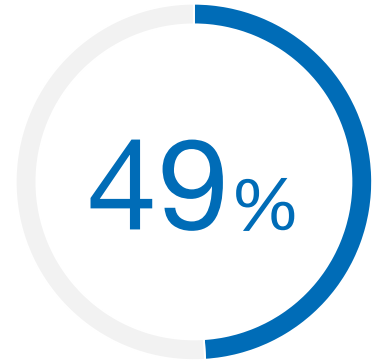


Customer Response To Outreach Is a Key Conversion Challenge

49% of surveyed organizations identify getting prospects to respond to follow-up attempts as their biggest lead conversion challenge.



Source: TechValidate survey of 41 users of Frost & Sullivan

✓ Validated

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TechValidate
by SurveyMonkey