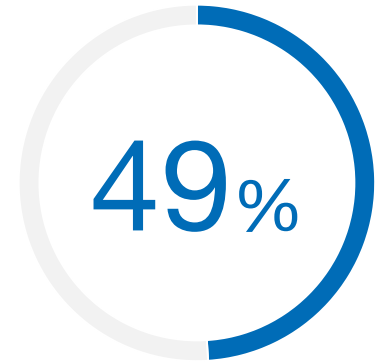


Key Challenge: Turning Leads into Conversations

49% of surveyed organizations identify getting prospects to respond to follow-up attempts as their biggest lead conversion challenge.



Source: TechValidate survey of 41 users of Frost & Sullivan

✓ Validated

Published: Mar. 26, 2019 TVID: 3B1-CCF-8FE



TechValidate
by SurveyMonkey