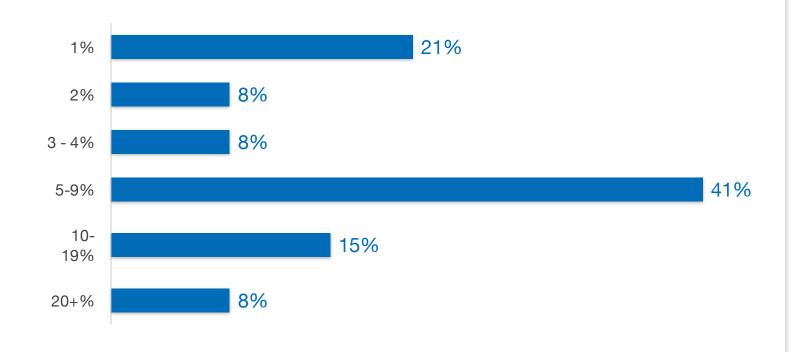
## What percentage of your TOTAL REVENUE is allocated to your annual EXTERNAL MARKETING SPEND budget?



Source: TechValidate survey of 39 users of Frost & Sullivan



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