

Will Ferguson & Associates

Introduction

This case study of Will Ferguson & Associates is based on a March 2020 survey of Esquire customers by TechValidate, a 3rd-party research service.



“Esquire makes it easy to schedule depositions for out-of-town locations, and I don’t have to search for a court reporter. They do it for me.”

Challenges

The business challenges that led Will Ferguson & Associates to evaluate and ultimately select Esquire:

- A lack of access to local offices and coverage
- Needed court reporters that have a high-level of expertise (i.e. realtime, special technical training)
- Inconsistent service quality
- No local relationship

Use Case

The key features and functionalities of Esquire that Will Ferguson & Associates uses:

- Realtime Court Reporting
- Video Depositions

Results

Will Ferguson & Associates achieved the following results with Esquire:

- We found that working with Esquire:
 - Delivered high-quality, consistent, and reliable deposition services.
 - Delivered high-quality certified transcripts and exhibits package.
 - Takes the hassles of depositions off my “to do” list, allowing us to focus on the case.
 - We are offered top-notch facilities, tools, and support services in their expansive offices.
 - We received global services from local teams who connect with our staff, and provide turnkey services.
- We realized the following **business outcomes** using Esquire’s services and solutions:
 - Competitive advantage with high quality and consistent depositions.
 - Increased confidence that the deposition process will be handled efficiently.

Company Profile

Company:
Will Ferguson & Associates

Company Size:
Small Business

Industry:
Legal

About Esquire

Esquire, a national provider of court reporting services and technology, helps law firms, insurance companies and corporate legal departments get depositions right every time. No matter where your deposition occurs, you want a worry-free, personal experience that yields quick, accurate transcripts, more value for your money, and the chance to do your best work. With a fresh eye on the future and technology to make your life easier, we do depositions differently.

Learn More:

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