

Small Business Financial Services Company

Introduction

This case study of a small business financial services company is based on a June 2019 survey of eSentire customers by TechValidate, a 3rd-party research service. The profiled company asked to have their name blinded to protect their confidentiality.



“We have greater visibility into security events in our environment with clear actionable reporting.”

Challenges

The business challenges that led the profiled company to evaluate and ultimately select eSentire:

- Limited internal resources and expertise

Use Case

The key features and functionalities of eSentire that the surveyed company uses:

- eSentire services they have:
 - esNETWORK
 - esLOG+
 - Managed Vulnerability Service
- Key features/functionality that led them to select eSentire over other security service providers:
 - Security expertise
 - Perceived value/ROI
 - SOC service levels

Results

The surveyed company achieved the following results with eSentire:

- An improved overall security posture
- A reduction in time to respond/contain threats
- Level of satisfaction with eSentire in the following areas:
 - Deployment: very satisfied
 - Ongoing operations/tuning: satisfied
 - Threat detection and response: satisfied
 - Security Operations Center (SOC): very satisfied
 - Customer success: very satisfied
- They agree that since partnering with eSentire, their organization is better protected from potential business disruption.

Company Profile

The company featured in this case study asked to have its name publicly blinded because publicly endorsing vendors is against their policies.

TechValidate stands behind the authenticity of this data.

Company Size:
Small Business

Industry:
Financial Services

About eSentire

We've simplified security by delivering an award-winning advanced service tailored to your risk profile. Our human expertise and machine learning approach protects high-risk assets from advanced cyber threats that technology alone can miss. Since launching our managed security service in 2008, we have experienced rapid operational and geographic growth. Our talented and diverse employees work together across our offices worldwide.

Learn More:

[eSentire](#)