

Fennemore Craig

Introduction

This case study of Fennemore Craig is based on a June 2019 survey of eSentire customers by TechValidate, a 3rd-party research service.



“We’ve reduced vulnerabilities with more attention to keeping systems up to date. Now we can regularly update systems proactively to reduce exposure. It is now an expected practice within the firm to update/ upgrade system regularly.”

Challenges

The business challenges that led the profiled company to evaluate and ultimately select eSentire:

- Top business drivers/challenges that led them to select eSentire as their MDR provider:
 - Limited internal resources and expertise
 - Increase in business exposure/risk management
 - CapEx savings/cost control

Use Case

- eSentire services that the surveyed company uses:
 - esNETWORK
 - esLOG+
 - Managed Vulnerability Service
- Key features/functionality that led them to select eSentire over other security service providers:
 - Integrated response capabilities
 - Perceived value/ROI
 - SOC service levels

Results

- The surveyed company achieved the following results with eSentire:
 - An improved overall security posture
 - An improved operational efficiency
 - A reduction in time to detect threats
 - A reduction in time to respond/contain threats
- Level of satisfaction with eSentire in the following areas:
 - Deployment: Extremely satisfied
 - Ongoing operations/tuning: Extremely satisfied
 - Threat detection and response: Extremely satisfied
 - Security operations center (SOC): Extremely satisfied
 - Customer success: Extremely satisfied
- They strongly agree that since partnering with eSentire, their organization is better protected from potential business disruption.

Company Profile

Company:
Fennemore Craig

Company Size:
Medium Enterprise

Industry:
Professional Services

About eSentire

We’ve simplified security by delivering an award-winning advanced service tailored to your risk profile. Our human expertise and machine learning approach protects high-risk assets from advanced cyber threats that technology alone can miss. Since launching our managed security service in 2008, we have experienced rapid operational and geographic growth. Our talented and diverse employees work together across our offices worldwide.

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