

# Great Southern Bank

## Introduction

This case study of Great Southern Bank is based on an August 2022 survey of CyberGRX customers by TechValidate, a 3rd-party research service.



“CyberGRX Predictive Risk Profiles provide me dynamic and immediate data on my third parties that I previously did not have with assessments alone.”

“CyberGRX is helping me improve my third-party cyber risk management program through the ability to continuously monitor and analyze my third-party risk data beyond assessments and workflows.”

“CyberGRX has added efficiency and productivity to our Third Party Risk Management process by allowing quicker review cadence and control assurance at scale.”

## Challenges

What were the key pain points experienced prior to using CyberGRX:

- Completed assessments taking too long to receive
- A lack of visibility against current cyber threats involving third parties
- No benchmarkable data to share with C-suite and/or Board

## Use Case

What do you use CyberGRX for:

- Assessing third-party vendors as part of the procurement process (vetting and onboarding)
- Assessing third parties as part of a compliance program (assessment audits)
- Continuously monitoring third parties as part of a cybersecurity program

Said that CyberGRX Predictive Risk Profiles are used prior to committing to a new third party in the procurement process.

## Results

The surveyed company achieved the following results with CyberGRX:

- Realized a return on their investment with CyberGRX within the first year.
- Compared to other tools, how would you rate the following features of CyberGRX:
  - Auto-Inherent Risk Ratings: Significantly Better
  - Predictive Risk Profiles: Significantly Better
  - Framework Mapper: Best In Class
  - Threat Profiles: Significantly Better
  - Third-Party Threat Intelligence Scores & Data (RiskRecon and Recorded Future integrations): Significantly Better
- Said that due to the Exchange model and Predictive Risk Profiles that CyberGRX provides, “I have visibility to data on more than 75% of my third parties under management.”
- Reported that CyberGRX platform is very important to their overall third-party cyber risk management program.

### Company Profile

Company:  
**Great Southern Bank**

Company Size:  
**Medium Enterprise**

Industry:  
**Financial Services**

### About CyberGRX

With 360-degree correlated data and rich, diverse analytics to support real-time decision-making, you have more insight into your third-party cyber risk surface than ever before.

Learn More:

[CyberGRX](#)