CROWDSTRIKE

Large Enterprise Telecommunications Services Company

Introduction

This case study of a large enterprise telecommunications services company is based on a May 2022 survey of CrowdStrike Cloud Security customers by TechValidate, a third-party research service. The profiled company asked to have its name blinded to protect its confidentiality.

Challenges

The business challenges that led the profiled company to evaluate and ultimately select CrowdStrike Falcon Cloud Security:

- Biggest cloud application security challenges for the organization:
  - Maintaining security consistency across our own data center and public cloud environments where our cloud-native applications are deployed
  - Lack of visibility into public cloud infrastructure hosting our cloud-native applications
  - Use of multiple cybersecurity controls increases cost and complexity
  - Meeting prescribed best practices for the configuration of cloud-resident workloads and services
  - Our application development and DevOps teams do not involve our cybersecurity team due to fear of being slowed down

- Top purchasing drivers for buying CrowdStrike:
  - To consolidate security tools
  - To reduce cost and complexity
  - To secure sensitive data in the cloud
  - To support business growth expectations
  - To support higher uptime SLAs

- Vendors evaluated before they chose CrowdStrike cloud security solutions:
  - Palo Alto Networks
  - Microsoft

Use Case

The key features and functionalities of CrowdStrike Falcon Cloud Security suite that the surveyed company uses:

- Public cloud infrastructure service providers (IaaS and/or PaaS) the organization currently uses:
  - AWS
  - Azure
  - Google Cloud
  - Oracle
  - Private

- Primary reasons for selecting CrowdStrike Falcon Cloud Security suite:
  - Gain a single unified platform for on-premises and cloud infrastructure
  - Gain the ability to provide continuous visibility across cloud resources regardless of the cloud
  - Exploit and malware detection and prevention

Results

The surveyed company achieved the following results with CrowdStrike Falcon Cloud Security:

- Capabilities of CrowdStrike cloud security compared to the competition:
  - Performance: Better
  - Ease of use: Better
  - Reliability: Better
  - Scalability: Better
  - Breach Prevention: Better

- Operational benefits realized following the deployment of CrowdStrike Cloud Security:
  - Improved the efficiency of app deployment
  - Delivered faster performance

- In your best estimate, by what percent did CrowdStrike Falcon improve the following:
  - Reduced complexity via single platform: 100%
  - Reduced time to deploy workload protection: 100%

Company Profile

The company featured in this case study asked to have its name publicly blinded because publicly endorsing vendors is against its policies.

TechValidate stands behind the authenticity of this data.

Company Size:
Large Enterprise

Industry:
Telecommunications Services

About CrowdStrike

CrowdStrike (Nasdaq: CRWD), a global cybersecurity leader, has redefined modern security with the world's most advanced cloud-native platform for protecting critical areas of enterprise risk — endpoints and cloud workloads, identity and data. Powered by the CrowdStrike Security Cloud and world-class AI, the CrowdStrike Falcon® platform leverages real-time indicators of attack, threat intelligence, evolving adversary tradecraft and enriched telemetry from across the enterprise to deliver hyper-accurate detections, automated protection and remediation, elite threat hunting and prioritized observability of vulnerabilities. Purpose-built in the cloud with a single lightweight-agent architecture, the Falcon platform delivers rapid and scalable deployment, superior protection and performance, reduced complexity and immediate time-to-value. CrowdStrike: We stop breaches.

Learn More:

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