A Chief Information Officer at an educational institution would be very likely to recommend Cisco Umbrella for this reason:

By far, Cisco Umbrella is the biggest security bang for the buck, including how easy it is to implement. There aren't many other products out there that can be enabled with about an hour's worth of work.

Source: Chief Information Officer, Educational Institution



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Based on a response of 10 to the question "On a scale of 0-10, how likely would you be to recommend Cisco Umbrella?"