Case Study: Webster Financial Corporation

Introduction

This case study of Webster Financial Corporation is based on a November 2013 survey of Cisco Stealthwatch customers by TechValidate, a 3rd-party research service.

> " **"I like having access to the highly trained staff to help us talk through alerts and issues that we have on our network. "**

Challenges

- Purchased Cisco because it is differentiated from competitive products in the following areas:
  - Customer support

Use Case

- Is currently using Stealthwatch for:
  - Specialized threat analysis & protection
  - Advanced threat detection
- Uses Stealthwatch with:
  - Firewalls
  - IDS / IPS

Results

- The following are the greatest benefits of the internal visibility provided by Cisco Stealthwatch:
  - Earliest detection of advanced threats (APTs, malware, etc.)
  - Forensics
  - Continuous internal monitoring
- Agrees that Stealthwatch's user/host-level information is critical for the following:
  - Security
- Rated Stealthwatch's effectiveness in the following areas:
  - detecting DDoS: extremely effective
  - accelerating incident response and forensics: extremely effective
  - detecting advanced persistent threats: extremely effective
  - detecting insider threats / Suspicious behavior: extremely effective
  - detecting malware / zero-day attacks: extremely effective
- Rated how critical Cisco Stealthwatch is for the following:
  - Monitoring visibility: very critical
  - Improving security: very critical
  - Managing cyber security: very critical
  - Responding to cyber threats : very critical
- Ranks Cisco's customer support as excellent.

Company Profile

Company:
Webster Financial Corporation

Company Size:
S&P 500

Industry:
Banking

About Cisco Stealthwatch

With Stealthwatch, organizations can improve both network security and performance, and avoid the high costs associated with downtime, security breaches and other issues.

Learn More:

⧉ Cisco

⧉ Cisco Stealthwatch

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Research by **TechValidate**
by SurveyMonkey

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