Case Study: Large Enterprise Professional Services Company

Introduction

This case study of a large enterprise professional services company is based on a June 2014 survey of Cisco Stealthwatch customers by TechValidate, a 3rd-party research service. The profiled company asked to have their name blinded to protect their confidentiality.

Challenges

- Purchased Cisco because it is differentiated from competitive products in the following areas:
  - Flow analytics
  - Value for price
  - Customer support

Use Case

- Uses Stealthwatch with:
  - Firewalls
  - IDS / IPS
  - Full-packet capture system
- Is doing the following with Stealthwatch by Cisco deployment:
  - Monitoring a large, globally distributed network

Results

- The following are the greatest benefits of the internal visibility provided by Cisco Stealthwatch:
  - Faster Incident response
  - Forensics
  - Continuous internal monitoring
  - Meets auditing & compliance requirements
- Agrees that Stealthwatch's user/host-level information is critical for the following:
  - Security
  - Performance monitoring
  - Forensics
  - Network troubleshooting
- Rated Stealthwatch's effectiveness in the following areas:
  - detecting DDoS: effective
  - accelerating incident response and forensics: extremely effective
  - detecting advanced persistent threats: effective
  - detecting insider threats / Suspicious behavior: extremely effective
  - detecting malware / zero-day attacks: effective
- Rated how critical Cisco Stealthwatch is for the following:
  - Monitoring visibility: very critical
  - Improving security: very critical
  - Managing cyber security: very critical
  - Responding to cyber threats : very critical
- Selected Stealthwatch by Cisco over the following vendors:
  - Riverbed Cascade / Mazu Networks
  - NetQoS / CA

Company Profile

The company featured in this case study asked to have its name publicly blinded because publicly endorsing vendors is against their policies.

TechValidate stands behind the authenticity of this data.

Company Size:
Large Enterprise

Industry:
Professional Services

About Cisco Stealthwatch

With Stealthwatch, organizations can improve both network security and performance, and avoid the high costs associated with downtime, security breaches and other issues.

Learn More:

☑ Cisco

☑ Cisco Stealthwatch

Source: TechValidate Survey of a Large Enterprise Professional Services Company

Research by **TechValidate** by SurveyMonkey