Case Study: Non Profit

Introduction

This case study of a non-profit is based on a June 2014 survey of Cisco Stealthwatch customers by TechValidate, a 3rd-party research service. The profiled organization asked to have their name blinded to protect their confidentiality.

> " **"We purchased Stealthwatch to gain security visibility into our internal network, the soft chewy center."**

Challenges

- Purchased Cisco because it is differentiated from competitive products in the following areas:
  - Value for price

Use Case

- Uses Stealthwatch with:
  - Firewalls
  - Full-packet capture system
- Is doing the following with Stealthwatch by Cisco deployment:
  - Monitoring a centralized network with a large number of satellite or retail locations

Results

- The following are the greatest benefits of the internal visibility provided by Cisco Stealthwatch:
  - Earliest detection of advanced threats (APTs, malware, etc.)
  - Faster Incident response
  - Continuous internal monitoring
- Agrees that Stealthwatch's user/host-level information is critical for the following:
  - Security
  - Performance monitoring
  - Network troubleshooting
- Rated Stealthwatch's effectiveness in the following areas:
  - detecting DDoS: uncertain
  - accelerating incident response and forensics: effective
  - detecting advanced persistent threats: uncertain
  - detecting insider threats / Suspicious behavior: uncertain
  - detecting malware / zero-day attacks: uncertain
- Rated how critical Cisco Stealthwatch is for the following:
  - Monitoring visibility: very critical
  - Improving security: very critical
  - Managing cyber security: very critical
  - Responding to cyber threats : very critical
- Selected Stealthwatch by Cisco over the following vendors:
  - NetScout
  - Plixer

Organization Profile

The organization featured in this case study asked to have its name publicly blinded because publicly endorsing vendors is against their policies.

TechValidate stands behind the authenticity of this data.

Industry:
Non-profit

About Cisco Stealthwatch

With Stealthwatch, organizations can improve both network security and performance, and avoid the high costs associated with downtime, security breaches and other issues.

Learn More:

 Cisco

 Cisco Stealthwatch