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STEALTHWATCH CLOUD CASE STUDY

# Medium Enterprise Professional Services Company

### Introduction

This case study of a medium enterprise professional services company is based on an October 2020 survey of Stealthwatch Cloud customers by TechValidate, a 3rd-party research service. The profiled company asked to have their name blinded to protect their confidentiality.

"We increased visibility and control."

## Challenges

The business challenges that led the profiled company to evaluate and ultimately select Stealthwatch Cloud:

- Challenges that motivated their search for a Network Detection and Response (NDR) solution:
  - A lack of visibility into a complex network (with branches, IoT devices, remote employees and guests, cloud infrastructure)
  - Detecting insider threats

#### **Use Case**

The key features and functionalities of Stealthwatch Cloud that the surveyed company uses:

- Is using Stealthwatch Cloud to monitor the private network.
- Stealthwatch Cloud helps them meet the following compliance frameworks:
  - PCI
  - ISO
  - NIST

#### **Company Profile**

The company featured in this case study asked to have its name publicly blinded because publicly endorsing vendors is against their policies.

TechValidate stands behind the authenticity of this data.

Company Size: **Medium Enterprise** 

Industry: **Professional Services** 

**About Stealthwatch** Cloud

- CIS Benchmarks
- They have activated SecureX in Stealthwatch Cloud.

# Results

The surveyed company achieved the following results with Stealthwatch Cloud:

- Stealthwatch Cloud has been most impactful in detecting:
  - Data exfiltration
  - Encrypted threats
  - Policy violations
  - Threats originating within the network
- Agrees that Stealthwatch Cloud helped their organization enforce internal security policy requirements.
- Stealthwatch Cloud makes them feel more confident in their ability to:
  - Detect threats that have bypassed other defenses
  - Conduct forensic analysis
  - Quickly identify the source of an attack

Source: TechValidate survey of a Medium Enterprise Professional Services Company

Research by

**TechValidate** 



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With Cisco Stealthwatch, organizations can improve both network security and performance, and avoid the high costs associated with downtime, security breaches and other issues.

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