

# Southern Company

## Introduction

This case study of Southern Company is based on a September 2016 survey of Cisco Stealthwatch customers by TechValidate, a 3rd-party research service.



“Stealthwatch has dramatically improved my organization’s security posture.”

“Stealthwatch out of the box gave us visibility into the network traffic and communications between end points that we previously could not see.”

## Challenges

Souther Company deployed Cisco Stealthwatch to gain visibility into the following:

- Data centers
- Core
- Virtualized infrastructure

## Use Case

The key features and functionalities of Cisco Stealthwatch that Southern Company uses:

- Uses Stealthwatch for the following reasons:
  - Identify malware and APTs
  - Improve network performance
  - Proactively hunt for threats on the network

## Results

Southern Company achieved the following results with Cisco Stealthwatch:

- Uses Stealthwatch for the following reasons:
  - Improve security efficacy
  - Reduce enterprise risk
  - Increase operational efficiency
- Uses Stealthwatch to enable the following:
  - Detect threats faster
  - Illuminate blind spots in the network
  - Use the network as a sensor
- Rates their experience with Stealthwatch’s proposed benefits to be as follows:
  - Simple, easy to use: very strongly agree
  - Open, easy to integrate: very strongly agree
  - Automated, reduces manual work: agree
  - Effective, enhances security: very strongly agree

### Company Profile

Company:  
**Southern Company**

Company Size:  
**Global 500**

Industry:  
**Energy & Utilities**

### About Cisco Stealthwatch

With Stealthwatch, organizations can improve both network security and performance, and avoid the high costs associated with downtime, security breaches and other issues.

#### Learn More:

[Cisco](#)

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