

# Case Study: Fugro (Usa) Inc.

## Introduction

This case study of Fugro (USA) Inc. is based on a November 2013 survey of Cisco Stealthwatch customers by TechValidate, a 3rd-party research service.



“My favorite aspect of the Stealthwatch Solution is being able to see what is on the wire.”

## Challenges

- Purchased Cisco because it is differentiated from competitive products in the following areas:
  - Scalability up to 3 million flows per second
  - Advanced behavioral detection
  - Flow analytics

## Use Case

- Is currently using Stealthwatch for:
  - Network analysis & visibility
  - Network performance monitoring & diagnostics
- Uses Stealthwatch with:
  - Firewalls

## Results

- The following are the greatest benefits of the internal visibility provided by Cisco Stealthwatch:
  - Forensics
  - Continuous internal monitoring
- Agrees that Stealthwatch’s user/host-level information is critical for the following:
  - Performance monitoring
  - Network troubleshooting
- Rated Stealthwatch’s effectiveness in the following areas:
  - detecting DDoS: uncertain
  - accelerating incident response and forensics: extremely effective
  - detecting advanced persistent threats: extremely effective
  - detecting insider threats / Suspicious behavior: extremely effective
- Saves days per incident for determining Mean-Time-To-Identify threats and Mean-Time-To-Know root cause using Stealthwatch.
- Rated how critical Cisco Stealthwatch is for the following:
  - Monitoring visibility: very critical
  - Improving security: very critical
  - Managing cyber security: very critical
  - Responding to cyber threats: very critical
- Ranks Cisco’s customer support as excellent.

### Company Profile

Company:  
**Fugro (USA) Inc.**

Company Size:  
**Large Enterprise**

Industry:  
**Energy & Utilities**

### About Cisco Stealthwatch

With Stealthwatch, organizations can improve both network security and performance, and avoid the high costs associated with downtime, security breaches and other issues.

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