



Case Study: Fortune 500 Health Care Company

Introduction

This case study of a fortune 500 health care company is based on a June 2014 survey of Cisco Stealthwatch customers by TechValidate, a 3rd-party research service. The profiled company asked to have their name blinded to protect their confidentiality.

Challenges

- Purchased Cisco because it is differentiated from competitive products in the following areas:
 - Scalability up to 3 million flows per second
 - 1:1 Flows
 - Advanced behavioral detection
 - Flow analytics
 - Customer support

Use Case

- Uses Stealthwatch with:
 - Full-packet capture system
- Is doing the following with Stealthwatch by Cisco deployment:
 - Monitoring a centralized network with a large number of satellite or retail locations

Results

- The following are the greatest benefits of the internal visibility provided by Cisco Stealthwatch:
 - Monitors individual user activity & mobile devices
 - Continuous internal monitoring
 - Contextual & situational awareness
- Agrees that Stealthwatch’s user / host-level information is critical for the following:
 - Security
 - Performance monitoring
 - Network troubleshooting
- Rated Stealthwatch’s effectiveness in the following areas:
 - Detecting DDoS: extremely effective
 - Accelerating incident response and forensics: extremely effective
 - Detecting advanced persistent threats: extremely effective
 - Detecting insider threats / Suspicious behavior: extremely effective
 - Detecting malware / zero-day attacks: extremely effective
- Rated how critical Cisco Stealthwatch is for the following:
 - Monitoring visibility: Critical
 - Improving security: Critical
 - Managing cyber security: Critical
 - Responding to cyber threats : Critical
- Selected Stealthwatch by Cisco over the following vendors:
 - Riverbed Cascade / Mazu Networks
 - NetScout
 - Fluke / Visual Network systems

Company Profile

The company featured in this case study asked to have its name publicly blinded because publicly endorsing vendors is against their policies.

TechValidate stands behind the authenticity of this data.

Company Size:
Fortune 500

Industry:
Health Care

About Cisco Stealthwatch

With Stealthwatch, organizations can improve both network security and performance, and avoid the high costs associated with downtime, security breaches and other issues.

Learn More:

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