

# Amdocs

## Introduction

This case study of Amdocs is based on a September 2017 survey of Cisco Next Gen Firewall customers by TechValidate, a 3rd-party research service.



“Cisco NGFWs prevent more breaches, enabling the lowest real-world total cost of ownership.”

“We are upgrading from 3D7120 to Firepower 2130s to take advantage of SSL hardware acceleration and integration with the current management console. The upgrade is cost effective and allows us to place IPS inline with High Availability at costs less than the previous solution.”

“I’ve been a Cisco Firewall fan since the PIX 515 arrived. Cisco Firewalls have always been solid and reliable in both hardware uptime and performance.”

## Challenges

The business challenges that led the profiled company to evaluate and ultimately select Cisco NGFW:

- Chose Cisco NGFW for the following reasons:
  - Because of its superior protection from advanced threats
  - Because of how rapidly it detects threats
  - To have visibility into malicious activity & threats
  - For application (Layer 7 firewall) & user control
  - For its uptime, reliability, & redundancy
  - For its access control
  - For its simplified management interface & operation
  - Because it easily integrated with existing infrastructure

## Use Case

The key features and functionalities of Cisco NGFW that the surveyed company uses:

- Is buying the following other security products in addition to NGFW:
  - E-mail security products
  - Endpoint protection products
  - Web filtering products
  - Botnet protection products

## Results

The surveyed company achieved the following results with Cisco NGFW:

- Considered / replaced the following next-gen firewall vendors when they chose to invest in Cisco NGFW:
  - Palo Alto Networks
  - CheckPoint
- Finds the following features / functionalities most valuable to have in a next-generation firewall:
  - Impact assessment / risk report features
  - Recommended policies features
  - Contextual awareness features
  - Application visibility & control features
  - URL Filtering functionality
  - Next Gen IPS (NGIPS) functionality
- Finds the integrated and continually updated threat intelligence from Cisco Talos in their NGFW to be extremely valuable.

### Company Profile

Company:  
**Amdocs**

Company Size:  
**Large Enterprise**

Industry:  
**Computer Software**

### About Cisco NG Firewall

Block more threats and quickly mitigate those that do breach your defenses with the industry’s first threat-focused NGFW. Our Cisco Firepower NGFW appliances combine our proven network firewall with the industry’s most effective next-gen IPS and advanced malware protection. All so you can get more visibility, be more flexible, save more, and protect better.

#### Learn More:

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