CISCO ISE CASE STUDY

Konnet

Introduction

This case study of Konnet is based on a March 2021 survey of Cisco ISE customers by TechValidate, a 3rd-party research service.

> "Cisco ISE significantly improved our network security profile while also reducing costs."

Challenges

Chose Cisco ISE because:

- ISE improves their cyber profile by integrating with their existing security products to provide continual trusted access
- ISE offers unique capabilities that other vendors do not offer
- They trust Cisco's strategy and customer service to achieve their security outcomes
- Cisco's comprehensive security portfolio makes their ISE investment more valuable
- ISE is an integral piece of their zero-trust strategy to control access based on least privilege

Use Case

Integrated the following Cisco products with Cisco ISE:

- DNA Center
- Secure Firewall (Firepower NGFW)
- Secure Endpoint (Advanced Malware Protection)
- Meraki
- No other Cisco products

Results

The surveyed company achieved the following results with Cisco ISE:

- ISE makes them feel more confident in their ability to:
  - Gain asset visibility – knowing who and what's on their network
  - Assure endpoint compliance – validating device security posture before granting access
  - Build network segmentation – using the network itself to enforce access policy
  - Automate threat containment – context sharing through integration with other security products to stop threats
  - Administer devices – protecting privileged access (TACACS+)
  - Secure trusted access – providing guests and contractors quick access
- Cisco ISE helped them:
  - Provide actionable visibility on the users and devices on the network
  - Minimize their risk of unsecure/unknown devices entering the network
  - Maintain compliance with regulatory requirements
  - Minimize the impact of a breach with automated threat containment
  - Give employees the flexibility to connect from anywhere and on anything
- Achieved the following value through Cisco ISE integrations:
  - Bringing external context into ISE for better access policy decisions
  - Sharing context out from ISE to other technologies for better access policy decisions
  - Building policy enforcement into the network to increase ROI of existing solutions
  - Bringing context into ISE to automate threat containment
- Rates their experience with Cisco ISE as **Excellent** in the following ways:
  - Performance
  - Capability
  - Reliability
  - Scalability
  - Deployment

Company Profile

Company:
Konnet

Company Size:
Small Business

Industry:
Infrastructure and Engineering

About Cisco ISE

Gain awareness of everything hitting your network. Provide access consistently and efficiently. Relieve the stress of complex access management.

Learn More:

🔗 Cisco

🔗 Cisco ISE

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