

# Medium Enterprise Computer Software Company

## Introduction

This case study of a medium enterprise computer software company is based on an April 2017 survey of Cisco Identity Services Engine customers by TechValidate, a 3rd-party research service. The profiled company asked to have their name blinded to protect their confidentiality.



“Cisco ISE allows us to gain awareness of everything hitting our network. It provides access consistently and efficiently and helps us relieve the stress of complex access management.”

“We use it for 802.1x in wireless and wired and it works fine. Also, we use it for guest authentication with an SMS gateway. This is a really good way for guest authentication.”

## Challenges

The business challenges that led the profiled company to evaluate and ultimately select Cisco Identity Services Engine:

- Purchased Cisco ISE for the following reasons:
  - Preference and trust in Cisco Systems, Inc.
  - Integration with other Cisco products and technologies
  - Superior user and device visibility
  - Range of capabilities
  - Scalability
  - Post purchase services and support
- The following IT trends are driving the need for Cisco ISE:
  - Secure Network Access
  - IoT
  - Remote Access
  - Mobility

## Use Case

The key feature and functionality of Cisco Identity Services Engine that the surveyed company uses:

- Is using version 2.2 of Cisco ISE.

## Results

The surveyed company achieved the following results with Cisco Identity Services Engine:

- Enables organizations to:
  - See users and devices on their network
  - Secure access
  - Manage guest services
- Achieved the following outcomes using Cisco ISE:
  - Provide actionable intelligence on the users and devices on the network
  - Minimize the risk of unsecured devices entering the network
  - Give employees the flexibility to work anywhere on any device securely
- Is currently very satisfied with ISE.
- Finds the following Cisco ISE features to be most valuable:
  - Context visibility
  - Work centers
  - New Guest Enhancements

### Company Profile

The company featured in this case study asked to have its name publicly blinded because publicly endorsing vendors is against their policies.

TechValidate stands behind the authenticity of this data.

Company Size:  
**Medium Enterprise**

Industry:  
**Computer Software**

### About Cisco Identity Services Engine

Gain awareness of everything hitting your network. Provide access consistently and efficiently. Relieve the stress of complex access management.

Learn More:

[Cisco](#)

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