

City of Sarasota, Florida

Introduction

This case study of City of Sarasota, Florida is based on a June 2018 survey of Cisco Email Security customers by TechValidate, a 3rd-party research service.



“Deploying Advanced Malware Protection (AMP) with Cisco Email Security has helped my organization protect against stealthy malware and remediate it faster.”

“Decreased time spent on detection and reduced spam by about 80%.”

“It is easy to maintain, clear deliverables, great customer service, does what it says it will do. In addition, it catches not only outbound sensitive data but inbound as well.”

Challenges

The business challenges that led the profiled organization to evaluate and ultimately select Cisco Email Security:

- Chose Cisco Email Security to protect their Office 365 email because Cisco has:
 - Stronger protection from advanced email threats (business email compromise (BEC), advanced malware and/or phishing)
 - Better spam efficacy
 - Global presence and more comprehensive threat intelligence
 - More robust data loss prevention and encryption capabilities
- Protects sensitive information in outgoing emails with:
 - Cisco data loss prevention (DLP) for email
- Evaluated the following vendors prior to choosing Cisco Email Security:
 - Proofpoint
 - Mimecast

Use Case

The key features and functionalities of Cisco Email Security that the surveyed organization uses:

- Bought Advanced Malware Protection (AMP) and Cisco Email Security at the same time.
- Using the following Cisco products in addition to Cisco Email Security:
 - AnyConnect
 - Identity Services Engine (ISE)
 - Next Generation Firewall (NGFW)
 - Umbrella

Results

The surveyed organization achieved the following results with Cisco Email Security:

- Achieved the following with Cisco Email Security:
 - Protected users from threats in incoming email to prevent breaches
 - Contained the impact of threats due to faster detection
 - Remediated stealthy malware faster
 - Prevented data loss of sensitive content in outgoing email
 - Encrypted sensitive data in outgoing email to achieve compliance with regulations
- Reduced their time to detection of threats by more than an hour after using Cisco Email Security.

Organization Profile

Organization:
CITY OF SARASOTA FL

Organization Size:
State & Local

Industry:
Government

About Cisco Email Security

Defend against ransomware, business email compromise, spoofing, phishing, and spam while protecting sensitive data with data loss prevention (DLP) and encryption.

Learn More:

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