

CISCO EMAIL SECURITY CASE STUDY

Emerus Operations

Introduction

This case study of Emerus Operations is based on a May 2018 survey of Cisco Email Security customers by TechValidate, a 3rd-party research service.

"Deploying Advanced Malware Protection (AMP) with Cisco Email Security has helped my organization protect against stealthy malware and remediate it faster."

"Decreased spam to inboxes by 60% over previous solution."

"Interface is great while also providing in-depth CLI resources. Easily deployed and placed into production."

Challenges

The business challenges that led the profiled company to evaluate and ultimately select Cisco Email Security:

- Chose Cisco Email Security to protect their Office 365 email because Cisco has:
 - Stronger protection from advanced email threats (business email compromise (BEC), advanced malware and/or phishing)
 - Global presence and more comprehensive threat intelligence
- Protects sensitive information in outgoing emails with:
 - Cisco data loss prevention (DLP) for email
 - Cisco encryption products
- Evaluated the following vendors prior to choosing Cisco Email Security:
 - Barracuda

Company Profile

Company: **Emerus Operations**

Company Size: **Medium Enterprise**

Industry: **Health Care**

About Cisco Email Security

Defend against ransomware, business email compromise, spoofing, phishing, and spam while protecting sensitive data with data loss prevention (DLP) and encryption.

Use Case

The key features and functionalities of Cisco Email Security that the surveyed company uses:

- Bought Advanced Malware Protection (AMP) and Cisco Email Security at the same time.
- Using the following Cisco products in addition to Cisco Email Security:
 - AnyConnect
 - Routers, ASA, switches

Results

The surveyed company achieved the following results with Cisco Email Security:

- Achieved the following with Cisco Email Security:
 - Protected users from threats in incoming email to prevent breaches
 - Contained the impact of threats due to faster detection
 - Remediated stealthy malware faster
 - Prevented data loss of sensitive content in outgoing email
 - Encrypted sensitive data in outgoing email to achieve compliance with regulations
- Reduced their time to detection of threats by more than a week after using Cisco Email Security.

Source: Jim Swayze, Security Manager, Emerus Operations

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Research by

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