Hilti Corp.

Introduction

This case study of Hilti Corp. is based on a June 2018 survey of Cisco Email Security customers by TechValidate, a 3rd-party research service.

> "Deploying Advanced Malware Protection (AMP) with Cisco Email Security has helped my organization protect against stealthy malware and remediate it faster."
>
> "Assigned the highest rating because of the product's centralized reporting, good search options and high level of security."

Challenges

The business challenges that led the profiled company to evaluate and ultimately purchase Cisco Email Security:

- Chose Cisco Email Security to protect their Office 365 email because Cisco has:
  - Stronger protection from advanced email threats (business email compromise (BEC), advanced malware and/or phishing)
  - Better spam efficacy
  - Better search options for tracking
- Protects sensitive information in outgoing emails with:
  - nothing…
- Evaluated the following vendors prior to choosing Cisco Email Security:
  - O365

Use Case

The key features and functionalities of Cisco Email Security that the surveyed company uses:

- Bought Advanced Malware Protection (AMP) and Cisco Email Security at the same time.

Results

The surveyed company achieved the following results with Cisco Email Security:

- Achieved the following with Cisco Email Security:
  - Protected users from threats in incoming email to prevent breaches
  - Contained the impact of threats due to faster detection
- Reduced their time to detection of threats by more than a week after using Cisco Email Security.

Company Profile

Company:
Hilti Corp.

Company Size:
Small Business

Industry:
Industrial Manufacturing

About Cisco Email Security

Defend against ransomware, business email compromise, spoofing, phishing, and spam while protecting sensitive data with data loss prevention (DLP) and encryption.

Learn More:

Cisco

Cisco Email Security

Source: Marcel Steiger, Engineer, Hilti Corp.

Research by **TechValidate** by SurveyMonkey