State & Local Government

Introduction

This case study of a state & local government is based on a February 2018 survey of Cisco Email Security customers by TechValidate, a 3rd-party research service. The profiled organization asked to have their name blinded to protect their confidentiality.

Challenges

The business challenges that led the profiled organization to evaluate and ultimately select Cisco Email Security:

- To enhance Microsoft O365 email security (Exchange Online Protection)
- To integrate with other Cisco security products

Purchased Cisco Email Security over the following competitive solution:

- Trend Micro

Use Case

The key features and functionalities of Cisco Email Security that the surveyed organization uses:

- Currently deploying Cisco Email Security on-premise.
- Other Cisco security products used in addition to Cisco Email Security:
  - Umbrella
  - Identity Services Engine (ISE)
  - AnyConnect

Results

The surveyed organization achieved the following results with Cisco Email Security:

- Is very satisfied with their purchase of Cisco Email Security.
- Cisco Email Security enables the organization to:
  - Remediate advanced malware
  - Prevent data loss/leaks

Organization Profile

The organization featured in this case study asked to have its name publicly blinded because publicly endorsing vendors is against their policies.

TechValidate stands behind the authenticity of this data.

Organization Size:
State & Local

Industry:
Government

About Cisco Email Security

Defend against ransomware, business email compromise, spoofing, phishing, and spam while protecting sensitive data with data loss prevention (DLP) and encryption.

Learn More:

☐ Cisco

☐ Cisco Email Security

Source: TechValidate survey of a State & Local Government

Research by **TechValidate** by SurveyMonkey

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