

Medium Enterprise Computer Software Company Adds Cisco Email Security to Protect Office 365 Mailboxes

Introduction

This case study of a medium enterprise computer software company is based on a February 2018 survey of Cisco Email Security customers by TechValidate, a 3rd-party research service. The profiled company asked to have their name blinded to protect their confidentiality.



“We are able to stop threats before they enter the organization. Plus, we use Advanced Malware Protection (AMP) to ensure that our critical email system is protected.”

“What we like best is AMP and the integration of many other solutions across a common security framework.”

Challenges

The business challenges that led the profiled company to evaluate and ultimately select Cisco Email Security:

- To protect against advanced threats (ransomware, business email compromise (BEC) or phishing)
- To enhance Microsoft O365 email security (Exchange Online Protection)
- To integrate with other Cisco security products

Purchased Cisco Email Security over the following competitive solution:

- Symantec

Use Case

The key features and functionalities of Cisco Email Security that the surveyed company uses:

- Currently deploying Cisco Email Security using cloud email security.
- Reasons for deploying Cisco Email Security in the cloud or partly in the cloud:
 - Ease in managing with no hardware to maintain
 - Automatic software updates
 - Deployment flexibility (moving to the cloud at your own pace)
 - DR to queue mail if on-prem system is unavailable
- Currently uses Cisco Email Security 11.0.
- Other Cisco security products used in addition to Cisco Email Security:
 - Advanced Malware Protection (AMP)
 - Web Security Appliance (WSA)
 - Next Generation Firewall (NGFW)
 - Next-Generation Intrusion Prevention System
 - Identity Services Engine (ISE)
 - Stealthwatch
 - AnyConnect

Results

The surveyed company achieved the following results with Cisco Email Security:

- Is extremely satisfied with their purchase of Cisco Email Security.
- Cisco Email Security enables the organization to:
 - Prevent security breaches
 - Detect threats faster
 - Remediate advanced malware

Company Profile

The company featured in this case study asked to have its name publicly blinded because publicly endorsing vendors is against their policies.

TechValidate stands behind the authenticity of this data.

Company Size:
Medium Enterprise

Industry:
Computer Software

About Cisco Email Security

Defend against ransomware, business email compromise, spoofing, phishing, and spam while protecting sensitive data with data loss prevention (DLP) and encryption.

Learn More:

[Cisco](#)

[Cisco Email Security](#)