

CISCO EMAIL SECURITY CASE STUDY

# Quatrro Global Services

#### Introduction

This case study of Quatrro Global Services is based on a June 2018 survey of Cisco Email Security customers by TechValidate, a 3rd-party research service.

"Cisco Email Security is a good tool to protect against spam. Several transport rules can be created and it has excellent technical support."

## Challenges

The business challenges that led the profiled company to evaluate and ultimately select Cisco Email Security:

- Chose Cisco Email Security to protect their Office 365 email because Cisco has:
  - Stronger protection from advanced email threats (business email compromise (BEC), advanced malware and/or phishing)
- Protects sensitive information in outgoing emails with:
  - By creating several policies
- Evaluated the following vendors prior to choosing Cisco Email Security:
  - Proofpoint
  - Trend Micro

## Use Case

The key features and functionalities of Cisco Email Security that the surveyed company uses:

 Did not buy Advanced Malware Protection (AMP) at the same time as Cisco Email Security.

## Results

The surveyed company achieved the following results with Cisco Email Security:

- Achieved the following with Cisco Email Security:
  - Protected users from threats in incoming email to prevent breaches
  - Contained the impact of threats due to faster detection
  - Encrypted sensitive data in outgoing email to achieve compliance with regulations
- Reduced their time to detection of threats by more than a month after using Cisco Email Security.

## Company Profile

Company:

Quatrro Global Services

Company Size: Large Enterprise

Industry:
Professional Services

# About Cisco Email Security

Defend against ransomware, business email compromise, spoofing, phishing, and spam while protecting sensitive data with data loss prevention (DLP) and encryption.

Learn More:

☑ Cisco

☐ Cisco Email Security

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Research by

TechValidate