

# Medium Enterprise Professional Services Company

## Introduction

This case study of a medium enterprise professional services company is based on a May 2018 survey of Cisco Email Security customers by TechValidate, a 3rd-party research service. The profiled company asked to have their name blinded to protect their confidentiality.



“We have a small IT staff and to be able to rapidly access the tool and solve issues have been immeasurable.”

## Challenges

The business challenges that led the profiled company to evaluate and ultimately select Cisco Email Security:

- Evaluated the following vendors prior to choosing Cisco Email Security:
  - At time of implementing Cisco, they did not look any other vendor.

## Use Case

The key features and functionalities of Cisco Email Security that the surveyed company uses:

- Purchased Advanced Malware Protection (AMP) and Cisco Email Security at the same time.
- Using the following Cisco products in addition to Cisco Email Security:
  - AnyConnect
  - Identity Services Engine (ISE)
  - Web Security Appliance (WSA)

## Results

The surveyed company achieved the following results with Cisco Email Security:

- Achieved the following with Cisco Email Security:
  - Protected users from threats in incoming email to prevent breaches
  - Contained the impact of threats due to faster detection
  - Remediated stealthy malware faster

### Company Profile

The company featured in this case study asked to have its name publicly blinded because publicly endorsing vendors is against their policies.

TechValidate stands behind the authenticity of this data.

Company Size:  
**Medium Enterprise**

Industry:  
**Professional Services**

### About Cisco Email Security

Defend against ransomware, business email compromise, spoofing, phishing, and spam while protecting sensitive data with data loss prevention (DLP) and encryption.

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