

# Small Business Health Care Company Enhances Office 365 Email Security

## Introduction

This case study of a small business health care company is based on a February 2018 survey of Cisco Email Security customers by TechValidate, a 3rd-party research service. The profiled company asked to have their name blinded to protect their confidentiality.



“We are still early in our migration, but we have seen a 20% increase in detection of spam and malware.”

“One interface to setup and configure as well as visualize.”

## Challenges

The business challenges that led the profiled company to evaluate and ultimately select Cisco Email Security:

- To enhance Microsoft O365 email security (Exchange Online Protection)
- To improve spam efficacy
- To integrate with other Cisco security products

Purchased Cisco Email Security over the following competitive solutions:

- Proofpoint
- Symantec

## Use Case

The key features and functionalities of Cisco Email Security that the surveyed company uses:

- Currently deploying Cisco Email Security on-premise.
- Other Cisco security products used in addition to Cisco Email Security:
  - Web Security Appliance (WSA)
  - Umbrella
  - Next Generation Firewall (NGFW)
  - Identity Services Engine (ISE)
  - Stealthwatch
  - AnyConnect

## Results

The surveyed company achieved the following results with Cisco Email Security:

- Is very satisfied with their purchase of Cisco Email Security.
- Cisco Email Security enables the organization to:
  - Detect threats faster
  - Remediate advanced malware
  - Secure sensitive information in transit with encryption

### Company Profile

The company featured in this case study asked to have its name publicly blinded because publicly endorsing vendors is against their policies.

TechValidate stands behind the authenticity of this data.

Company Size:  
**Small Business**

Industry:  
**Health Care**

### About Cisco Email Security

Defend against ransomware, business email compromise, spoofing, phishing, and spam while protecting sensitive data with data loss prevention (DLP) and encryption.

Learn More:

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