

# Missing Piece

## Introduction

This case study of Missing Piece is based on a February 2018 survey of Cisco Email Security customers by TechValidate, a 3rd-party research service.



“Cisco Email Security helped us reduce malware and cryptoware attacks to nearly zero. It enabled us to deploy DKIM signing with a few clicks. It also helps our service desk troubleshoot email issues with easy to use message tracking.”

“Good up-to-date security with many features and configurable options.”

## Challenges

The business challenges that led the profiled company to evaluate and ultimately select Cisco Email Security:

- To protect against advanced threats (ransomware, business email compromise (BEC) or phishing)
- To improve spam efficacy

Purchased Cisco Email Security over the following competitive solutions:

- Symantec
- Trend Micro
- Barracuda
- Frontbridge

## Use Case

The key features and functionalities of Cisco Email Security that the surveyed company uses:

- Currently deploying Cisco Email Security on-premise.
- Other Cisco security product used in addition to Cisco Email Security:
  - Next Generation Firewall (NGFW)

## Results

The surveyed company achieved the following results with Cisco Email Security:

- Is extremely satisfied with their purchase of Cisco Email Security.
- Cisco Email Security enables the organization to:
  - Prevent security breaches
  - Accelerate incident response
  - Secure sensitive information in transit with encryption

### Company Profile

Company:  
**Missing Piece**

Company Size:  
**Small Business**

Industry:  
**Computer Services**

### About Cisco Email Security

Defend against ransomware, business email compromise, spoofing, phishing, and spam while protecting sensitive data with data loss prevention (DLP) and encryption.

Learn More:

[Cisco](#)

[Cisco Email Security](#)