State & Local Government

Introduction

This case study of a state & local government is based on a May 2018 survey of Cisco Email Security customers by TechValidate, a 3rd-party research service. The profiled organization asked to have their name blinded to protect their confidentiality.

> "Deploying Advanced Malware Protection (AMP) with Cisco Email Security has helped my organization protect against stealthy malware and remediate it faster."
>
> "Our previous spam filter did not work as well. We would spend 1-2 hours a week creating rules to help prevent spam."
>
> "Assigned a high rating because it is in the cloud making management a snap – no hardware/software to update. It is easy to manage and it works well."

Challenges

The business challenges that led the profiled organization to evaluate and ultimately select Cisco Email Security:

- Chose Cisco Email Security to protect their Office 365 email because Cisco has:
  - Stronger protection from advanced email threats (business email compromise (BEC), advanced malware and/or phishing)
  - Better spam efficacy
  - Global presence and more comprehensive threat intelligence
- Protects sensitive information in outgoing emails with:
  - Microsoft Office 365 built-in tools
- Evaluated the following vendors prior to choosing Cisco Email Security:
  - Mimecast
  - Barracuda

Organization Profile

The organization featured in this case study asked to have its name publicly blinded because publicly endorsing vendors is against their policies.

TechValidate stands behind the authenticity of this data.

Organization Size:
State & Local

Industry:
Government

Use Case

The key features and functionalities of Cisco Email Security that the surveyed organization uses:

*Did not buy Advanced Malware Protection (AMP) at the same time as Cisco Email Security.

- Using the following Cisco products in addition to Cisco Email Security:
  - Umbrella

Results

The surveyed organization achieved the following results with Cisco Email Security:

- Achieved the following with Cisco Email Security:
  - Protected users from threats in incoming email to prevent breaches
  - Contained the impact of threats due to faster detection
  - Remediated stealthy malware faster

About Cisco Email Security

Defend against ransomware, business email compromise, spoofing, phishing, and spam while protecting sensitive data with data loss prevention (DLP) and encryption.

Learn More:

[Cisco](#)

[Cisco Email Security](#)