



# Medium Enterprise Health Care Company

## Introduction

This case study of a medium enterprise health care company is based on a February 2018 survey of Cisco Email Security customers by TechValidate, a 3rd-party research service. The profiled company asked to have their name blinded to protect their confidentiality.

## Challenges

The business challenges that led the profiled company to evaluate and ultimately select Cisco Email Security:

- Reasons for purchasing Cisco Email Security:
  - To protect against advanced threats (ransomware, business email compromise (BEC) and phishing)
  - To improve spam efficacy

## Use Case

The key features and functionalities of Cisco Email Security that the surveyed company uses:

- Currently deploying Cisco Email Security using an on-premise email security appliance (ESA).
- Other Cisco security products used in addition to Cisco Email Security:
  - Advanced Malware Protection (AMP)
  - Web Security Appliance (WSA)
  - Umbrella
  - Next Generation Firewall (NGFW)
  - Next-Generation Intrusion Prevention System
  - Identity Services Engine (ISE)
  - AnyConnect

## Results

The surveyed company achieved the following results with Cisco Email Security:

- Is very satisfied with their purchase of Cisco Email Security.
- Cisco Email Security enables the organization to:
  - Prevent security breaches
  - Detect threats faster
  - Remediate advanced malware
  - Prevent data loss/leaks
  - Secure sensitive information in transit with encryption

### Company Profile

The company featured in this case study asked to have its name publicly blinded because publicly endorsing vendors is against their policies.

TechValidate stands behind the authenticity of this data.

Company Size:  
**Medium Enterprise**

Industry:  
**Health Care**

### About Cisco Email Security

Defend against ransomware, business email compromise, spoofing, phishing, and spam while protecting sensitive data with data loss prevention (DLP) and encryption.

**Learn More:**

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