

Medium Enterprise Energy & Utilities Company

Introduction

This case study of a medium enterprise energy & utilities company is based on a December 2017 survey of Cisco Cloudlock customers by TechValidate, a 3rd-party research service. The profiled company asked to have their name blinded to protect their confidentiality.



“Cloudlock has given us better visibility into how our cloud services are being used.”

Challenges

The business challenges that led the profiled company to evaluate and ultimately select Cisco Cloudlock:

- Purchased Cloudlock to solve the following challenges:
 - More securely enable cloud app adoption
 - Protect sensitive organizational data
 - Better detect account compromise
 - Better detect insider threats
 - Provide visibility into connected cloud apps

Use Case

The key features and functionalities of Cisco Cloudlock that the surveyed company uses:

- Purchased Cloudlock for the following reason:
 - Ease of deployment
 - Threat insight
- For connected applications, Cloudlock helped them to:
 - Identify the OAuth applications users have self-enabled
 - Understand the risk of OAuth applications connected to their environment
 - Block malicious and/or overprivileged applications
 - Sanction applications organization-wide

Results

The surveyed company achieved the following results with Cisco Cloudlock:

- Achieved the following outcomes with Cloudlock:
 - Achieved control over third-party cloud apps
 - Improved visibility into cloud usage
- Decreased their data exposure with the use of Cloudlock by up to 50%.
- States Cloudlock’s role in their cloud app security is very important.

Company Profile

The company featured in this case study asked to have its name publicly blinded because publicly endorsing vendors is against their policies.

TechValidate stands behind the authenticity of this data.

Company Size:
Medium Enterprise

Industry:
Energy & Utilities

About Cisco Cloudlock

Cisco Cloudlock is a cloud-native cloud access security broker (CASB) that helps you move to the cloud safely. It protects your cloud users, data, and apps.

Learn More:

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