

# Federal Government

## Introduction

This case study of a federal government is based on a December 2017 survey of Cisco Cloudlock customers by TechValidate, a 3rd-party research service. The profiled organization asked to have their name blinded to protect their confidentiality.



“It has allowed our team to have clear visibility into the plugins and services that are being leveraged through the SaaS solutions. This allows us to take a risk based approach to managing these access of the third party services to our cloud ecosystem.”

“Cross-platform capability.”

## Challenges

The business challenges that led the profiled organization to evaluate and ultimately select Cisco Cloudlock:

- Purchased Cloudlock to solve the following challenges:
  - More securely enable cloud app adoption
  - Protect sensitive organizational data
  - Meet compliance and governance requirements
  - Better detect account compromise
  - Better detect insider threats
  - Provide visibility into connected cloud apps

## Use Case

The key features and functionalities of Cisco Cloudlock that the surveyed organization uses:

- Purchased Cloudlock for the following reason:
  - Comprehensiveness of the solution
  - API-based approach
- For connected applications, Cloudlock helped them to:
  - Block malicious and/or overprivileged applications
  - Sanction applications organization-wide

## Results

The surveyed organization achieved the following results with Cisco Cloudlock:

- Realized value from Cloudlock in > 1 week.
- Achieved the following outcomes with Cloudlock:
  - Increased protection against data breaches
  - Improved compliance posture and lowered risk
  - Achieved control over third-party cloud apps
  - Improved visibility into cloud usage
- Decreased their data exposure with the use of Cloudlock by 50% to 69%.
- Agrees Cloudlock’s role in their cloud app security is critical.

### Organization Profile

The organization featured in this case study asked to have its name publicly blinded because publicly endorsing vendors is against their policies.

TechValidate stands behind the authenticity of this data.

Organization Size:  
**Federal**

Industry:  
**Government**

### About Cisco Cloudlock

Cisco Cloudlock is a cloud-native cloud access security broker (CASB) that helps you move to the cloud safely. It protects your cloud users, data, and apps.

#### Learn More:

[Cisco](#)

[Cisco Cloudlock](#)