

# Large Enterprise Professional Services Company

## Introduction

This case study of a large enterprise professional services company is based on a December 2017 survey of Cisco Cloudlock customers by TechValidate, a 3rd-party research service. The profiled company asked to have their name blinded to protect their confidentiality.



“We’re implementing Cloudlock in phases, so far we’ve only done DLP but we’ve resolved over 15k incidents!”

“I really like how user-friendly Cloudlock is, even for someone like me that doesn’t come from a security background.”

## Challenges

The business challenges that led the profiled company to evaluate and ultimately select Cisco Cloudlock:

- Purchased Cloudlock to solve the following challenges:
  - More securely enable cloud app adoption
  - Protect sensitive organizational data
  - Meet compliance and governance requirements
  - Better detect account compromise
  - Better detect insider threats
  - Provide visibility into connected cloud apps

## Use Case

The key features and functionalities of Cisco Cloudlock that the surveyed company uses:

- For connected applications, Cloudlock helped them to:
  - Identify the OAuth applications users have self-enabled
  - Understand the risk of OAuth applications connected to their environment
  - Block malicious and/or overprivileged applications
  - Sanction applications organization-wide

## Results

The surveyed company achieved the following results with Cisco Cloudlock:

- Realized value from Cloudlock in > 1 week.
- Achieved the following outcomes with Cloudlock:
  - Increased protection against data breaches
  - Improved compliance posture and lowered risk
  - Improved protection against account compromises
  - Achieved control over third-party cloud apps
  - Improved visibility into cloud usage
- Decreased their data exposure with the use of Cloudlock by 70% to 79%.
- Agrees Cloudlock’s role in their cloud app security is critical.

### Company Profile

The company featured in this case study asked to have its name publicly blinded because publicly endorsing vendors is against their policies.

TechValidate stands behind the authenticity of this data.

Company Size:  
**Large Enterprise**

Industry:  
**Professional Services**

### About Cisco Cloudlock

Cisco Cloudlock is a cloud-native cloud access security broker (CASB) that helps you move to the cloud safely. It protects your cloud users, data, and apps.

Learn More:

[Cisco](#)

[Cisco Cloudlock](#)