

# Educational Institution

## Introduction

This case study of a educational institution is based on a December 2017 survey of Cisco Cloudlock customers by TechValidate, a 3rd-party research service. The profiled organization asked to have their name blinded to protect their confidentiality.



“We moved our on premise file storage environment, email, and calendaring to G Suite. Cloudlock provided the critical DLP platform that gave us visibility into and assurance that we were doing this in a secure way.”

## Challenges

The business challenges that led the profiled organization to evaluate and ultimately select Cisco Cloudlock:

- Purchased Cloudlock to solve the following challenges:
  - More securely enable cloud app adoption
  - Protect sensitive organizational data
  - Meet compliance and governance requirements
  - Better detect account compromise
  - Provide visibility into connected cloud apps

## Use Case

The key features and functionalities of Cisco Cloudlock that the surveyed organization uses:

- Purchased Cloudlock for the following reason:
  - Ease of deployment
  - Threat insight
  - Comprehensiveness of the solution
  - API-based approach
- For connected applications, Cloudlock helped them to:
  - Identify the OAuth applications users have self-enabled
  - Understand the risk of OAuth applications connected to their environment
  - Sanction applications organization-wide

## Results

The surveyed organization achieved the following results with Cisco Cloudlock:

- Realized value from Cloudlock in < 1 week.
- Achieved the following outcomes with Cloudlock:
  - Increased protection against data breaches
  - Improved compliance posture and lowered risk
  - Achieved control over third-party cloud apps
  - Improved visibility into cloud usage
  - Increased confidence in expanding their use of cloud applications
- Decreased their data exposure with the use of Cloudlock by 70%

### Organization Profile

The organization featured in this case study asked to have its name publicly blinded because publicly endorsing vendors is against their policies.

TechValidate stands behind the authenticity of this data.

Industry:  
**Educational Institution**

### About Cisco Cloudlock

Cisco Cloudlock is a cloud-native cloud access security broker (CASB) that helps you move to the cloud safely. It protects your cloud users, data, and apps.

Learn More:

[Cisco](#)

[Cisco Cloudlock](#)