

Vanguard Pharma, nearly a decade of success on Certify

Introduction

This case study of Vanguard Pharma is based on an August 2020 survey of Certify by Emburse customers by TechValidate, a 3rd-party research service.

“We have been a customer for 9 years and have been happy” –
Joanne Troutman, Director of Finance

Challenges

Vanguard Pharma struggled to control their expense management process before selecting Certify by Emburse.

Before using Certify, Vanguard Pharma's top business challenges were:

- Poor control over employee spend
- Timely submission of reimbursable expenses
- Inability to audit expense reports to ensure policy compliance

Before selecting Certify, Vanguard Pharma used Concur and Spreadsheets.

Use Case

The key features and functionalities of Certify by Emburse that Vanguard Pharma uses and finds **extremely valuable** or **very valuable**:

- Policy control & enforcement
- Expense report creation speed
- instantAudit (automatic expense audit feature)
- Receipt capture
- Ease of use
- reportExecutive (automatic report creation)
- Mobile app
- System reliability

Vanguard Pharma said they were **extremely satisfied** or **very satisfied** with the following Certify capabilities:

- Reduce errors caused by manual data entry
- Increase visibility into spend
- Help ensure policy compliance
- Improve the ability to make data-driven decisions and contribute to business KPIs
- Reimburse expenses faster
- Save time by automating manual tasks
- Provide better oversight into costs and expenses

Results

Vanguard Pharma achieved the following results with Certify by Emburse:

- Saw a return on their investment within 2-4 months.

Compared to other vendors that Vanguard Pharma have used, Certify ranked **better** in the following categories:

- Ease of use
- Support & training

Vanguard Pharma said they agree to the the following statements:

- Certify partners with us in implementing our vision and helping us to achieve our business objectives and strategic goal
- Certify helps us better predict spend
- Certify support is best-in-class
- Certify removes manual work and allows our finance team to be more strategic
- Certify helps us automate previously manual work and support a remote workforce

Vanguard Pharma said Certify has helped them:

- Save finance teams time so they can focus on more meaningful and strategic work
- Increase productivity by automating mundane, manual tasks
- Improve employee morale and work-life balance
- Reduce stress associated with expense and/or invoice management
- Enable remote work with cloud-based, paperless solutions

Vanguard Pharma's finance team has **saved 10+ hours/month** since using Certify.

Company Profile

Company:
Vanguard Pharma

Company Size:
Small Business

Industry:
Service Provider

About Certify by Emburse

Certify is the leading online spend management solution for companies of all sizes. Organizations worldwide book travel, complete expense reports, and digitize the procure-to-pay process quickly and easily using Certify cloud and mobile applications. For more information about Certify, please call +1 207 773-6100 or visit www.certify.com.

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