

CERTIFY BY EMBURSE CASE STUDY

# Certify Helps Quality Steel Corporation's Finance Team Save 10+ Hours/Month

#### Introduction

This case study of Quality Steel Corporation is based on an August 2020 survey of Certify by Emburse customers by TechValidate, a 3rd-party research service.

## Challenges

Quality Steel Corporation struggled to control their expense management process before selecting Certify by Emburse.

Before using Certify, Quality Steel Corporation's top business challenges were:

- Poor control over employee spend
- No visibility into corporate card reconciliation
- Data errors with the manual data entry process
- Timely submission of reimbursable expenses
- Timely submission of corporate card expenses
- Inability to audit expense reports to ensure policy compliance

Prior to choosing Certify, Quality Steel Corporation used Concur and Spreadsheets (Microsoft Excel).

### Use Case

The key features and functionality of Certify by Emburse that Quality Steel Corporation value are:

- Policy control & enforcement
- Expense report creation speed
- InstantAudit (automatic expense audit feature)
- Receipt capture
- Ease of use
- Mobile app
- Best-in-class support & training
- System reliability

Quality Steel Corporation is **extremely satisfied** with Certify's ability to:

- Reduce errors caused by manual data entry
- Increase visibility into spend
- Help ensure policy compliance
- Improve the ability to make data-driven decisions and contribute to business KPIs
- Save time by automating manual tasks
- Provide better oversight into costs and expenses

# Results

Quality Steel Corporation achieved the following results with Certify by Emburse:

- Said they saw a return on their investment within 4-6 months.
- Quality Steel Corporation said the following aspects of Certify better than or significantly better than compared to other vendors that have been used:
- Expense report creation speedCredit card reconciliation
- Ease of use
- Mobile app
- Support &
- Support & training
- System reliability

Quality Steel Corporation said they agreed or strongly agreed with the following statements:

Certify helps us automate previously manual work and support a remote

- workforce
- Certify partners with us in implementing our vision and helping us to achieve our business objectives and strategic goal
- Certify helps us better predict spendCertify support is best-in-class
- Certify support is best-in-class
- Certify removes manual work and allows our finance team to be more strategic

Quality Steel Corporation said that using Certify has helped them:

Increase productivity by automating mundane, manual tasks

Save finance teams time so they can focus on more meaningful and strategic

- Reduce stress associated with expense and/or invoice management
- Enable remote work with cloud-based, paperless solutions
- Quality Steel Corporation said that their finance team has **saved 10+**

**hours/month** since they started using Certify.

## Company Profile

Company:

**Quality Steel Corporation** 

Company Size: Medium Enterprise

Industry:
Industrial Manufacturing

#### About Certify by Emburse

Certify is the leading online spend management solution for companies of all sizes.
Organizations worldwide book travel, complete expense reports, and digitize the procure-to-pay process quickly and easily using Certify cloud and mobile applications. For more information about Certify, please call +1 207 773-6100 or visit www.certify.com.

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