

Shelby County Law Library

Introduction

This case study of Shelby County Law Library is based on a July 2018 survey of BlueJeans customers by TechValidate, a 3rd-party research service.



“We are able to have operation meetings with everyone in the mornings now, with better video quality.”

Challenges

The business challenges that led the profiled company to evaluate and ultimately select BlueJeans:

- Prompted to invest in BlueJeans after experiencing the following challenges:
 - Costs
- BlueJeans replaced or was chosen over the following vendors:
 - Skype for Business

Use Case

The key features and functionalities of BlueJeans that the surveyed company uses:

- Invested into BlueJeans because of its:
 - Ease of use (requires little-to-no training)
- Finds value in the following BlueJeans capabilities/features compared to other vendors they have used:
 - User experience

Results

The surveyed company achieved the following results with BlueJeans:

- Agrees with the following statements:
 - BlueJeans helps them improve employee productivity with a simple user experience: Agree
 - Using BlueJeans helps teams complete projects faster: Agree
 - BlueJeans saves them money by consolidating video, audio, and web conferencing costs into a single meetings platform: Agree
 - BlueJeans enables them to get more value out of their existing video conferencing systems: Agree
 - BlueJeans enables teams to do their best work: Agree
- Agrees with the following statements:
 - Using BlueJeans to interview candidates helps them attract a modern workforce: Strongly Agree
 - Using BlueJeans enables IT/AV teams to support more meetings with the same or fewer resources: Agree
 - BlueJeans helps them build a stronger internal company culture: Agree
 - BlueJeans enables teams to work productively how and where they want: Agree
- Achieved the following quantifiable benefits since using BlueJeans:
 - Increased revenue growth

Company Profile

Company:
Shelby County Law Library

Company Size:
Medium Enterprise

Industry:
Transportation Services

About BlueJeans

BlueJeans Network is the most advanced way to enable video conferencing in the workplace or on the road. The goal is to make video as easy and pervasive as audio communications and create visual experiences that people love. While the audience that uses BlueJeans has expanded to businesses of all sizes, the core customers are enterprises who need reliability, security, and scale they can trust.

Learn More:

[BlueJeans](#)

[BlueJeans](#)