

Avante.Com.Vc

Introduction

This case study of Avante is based on an October 2018 survey of BlueJeans Rooms with Dolby hardware customers by TechValidate, a 3rd-party research service.



“Before BlueJeans Rooms with Dolby hardware our experience with videoconferences was terrible. The sound and image were constantly delayed and we expended a lot of time trying to adjust this, making the people bored and frustrated with the process. Now with BlueJeans Rooms with Dolby, the experience is clean, clear and transparent, it feels that people are in the same place all the same time.”

Challenges

The business challenges that led the profiled company to evaluate and ultimately select BlueJeans Rooms with Dolby hardware:

- Audio quality with previous gear was terrible and impacting productivity

Use Case

The key features and functionalities of BlueJeans Rooms with Dolby hardware that the surveyed company uses:

- Confirmed that currently 11-20 of their conference rooms are outfitted with a Dolby Conference Phone.
- Confirmed that currently 1-5 of their conference rooms are outfitted with Dolby Voice Rooms.

Results

The surveyed company achieved the following results with BlueJeans Rooms with Dolby hardware:

- Most significant benefits of their BlueJeans Rooms with Dolby hardware:
 - Significant increase in room system adoption
 - Dramatic reduction in the time it takes for managing conference rooms
- Impact of listed benefits, on their organization:
 - Room system adoption has increased significantly
 - Management of conference rooms has gone down dramatically
- Compared to their previous room system hardware, they are more satisfied with Dolby hardware.
- Overall, they are very satisfied with their BlueJeans Rooms with Dolby hardware.

Company Profile

Company:
Avante

Company Size:
Medium Enterprise

Industry:
Financial Services

About BlueJeans Rooms with Dolby hardware

BlueJeans Network is the most advanced way to enable video conferencing in the workplace or on the road. The goal is to make video as easy and pervasive as audio communications and create visual experiences that people love. While the audience that uses BlueJeans has expanded to businesses of all sizes, the core customers are enterprises who need reliability, security, and scale they can trust.

Learn More:

[BlueJeans](#)

[BlueJeans Rooms with Dolby hardware](#)