

Case Study: Fortune 500 Food Company

Introduction

This case study of Hormel Foods Corporation, Inc. is based on a May 2014 survey of Acme Systems B7500 customers by TechValidate, a 3rd-party research service.



“Acme Systems enabled us to meet our tremendous storage growth requirements while still hitting our infrastructure budget spending targets.”

Challenges

- Solved the following operational challenges with their Acme Systems B7500:
 - Improved disaster recovery
 - Improved data protection of critical corporate information
 - Improved management efficiencies of existing infrastructure resources
 - Met regulatory compliance standards
- Cited that the top reasons for purchasing their Acme Systems B7500 were to:
 - Meet compliance regulations
 - Meet increasing RPO and RTO SLAs
 - Achieve better management economies of scale

Company Profile

Company:
Hormel Foods Corporation, Inc.

Company Size:
Fortune 500

Industry:
Food

Use Case

- Deployed their Acme Systems B7500 in conjunction with the following applications:
 - IBM DB2 databases
 - ECommerce application
 - SAP
- Deployed the following operating system hosts in their environment:
 - Red Hat Linux
 - HP-UX
 - Sun Solaris

About Acme Systems B7500

Acme Systems B7500 helps organizations automate and refine all processes related to data security and storage. Acme's award winning tool has become a staple in leading industries around the globe.

Learn More:

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Results

- Selected their Acme Systems B7500 after evaluating the following vendors:
 - IBM
 - Cisco
 - Oracle
 - Dell
- Rated the differentiation of Acme's capabilities as follows:
 - Scalability: Extremely Differentiated
 - Performance: Differentiated
 - Ease of use: Differentiated
 - Reliability: Differentiated
- Achieved a payback period of 9 months.
- Reduced their IT infrastructure Capital Expenditures (CAPEX) by 25% to 49%.
- Increased the productivity of their IT staff by 50% to 74% with their Acme Systems B7500.