

# Small Business Computer Services Company

## Introduction

This case study of a small business computer services company is based on an August 2018 survey of Acme Systems B7500 customers by TechValidate, a 3rd-party research service. The profiled company asked to have their name blinded to protect their confidentiality.

## Challenges

New text here

- Solved the following operational challenges with their Acme Systems B7500:
  - Reduced IT infrastructure costs
  - Met infrastructure scalability requirements
  - Improved management efficiencies of existing infrastructure resources
  - Met regulatory compliance standards
- Cited that the top reasons for purchasing their Acme Systems B7500 were to:
  - Consolidate servers
  - Meet performance and QoS SLAs
  - Achieve better management economies of scale

### Company Profile

The company featured in this case study asked to have its name publicly blinded because publicly endorsing vendors is against their policies.

TechValidate stands behind the authenticity of this data.

Company Size:  
**Small Business**

Industry:  
**Computer Services**

## Use Case

The key features and functionalities of Acme Systems B7500 that the surveyed company uses:

- Deployed their Acme Systems B7500 in conjunction with the following applications:
  - Oracle databases
  - Microsoft SQL Server databases
  - Oracle Applications
  - SAP
- Deployed the following operating system hosts in their environment:
  - Microsoft Windows
  - IBM AIX
  - Sun Solaris
  - Apple Mac OS

### About Acme Systems B7500

Acme Systems B7500 helps organizations automate and refine all processes related to data security and storage. Acme's award winning tool has become a staple in leading industries around the globe.

Learn More:

[↗ Acme Systems](#)

## Results

The surveyed company achieved the following results with Acme Systems B7500:

- Selected their Acme Systems B7500 after evaluating the following vendors:
  - IBM
  - Oracle
  - Microsoft
  - Dell
- Rated the differentiation of Acme's capabilities as follows:
  - Performance: highly differentiated
  - Ease of use: extremely differentiated
  - Reliability: highly differentiated
  - Scalability: highly differentiated
- Achieved a payback period of 6 months.
- Increased the productivity of their IT staff by 50% to 74% with their Acme Systems B7500.