Case Study: Medium Enterprise Beverage Company

Introduction

This case study of a medium enterprise beverage company is based on a April 2015 survey of Acme Systems B7500 customers by TechValidate, a 3rd-party research service. The profiled company asked to have their name blinded to protect their confidentiality.

Challenges

- Solved the following operational challenges with their Acme Systems B7500:
  - Improved overall system uptime
  - Improved data protection of critical corporate information
- Cited that the top reasons for purchasing their Acme Systems B7500 were to:
  - Secure sensitive data
  - Meet increasing RPO and RTO SLAs
  - Achieve better management economies of scale

Use Case

- Deployed their Acme Systems B7500 in conjunction with the following applications:
  - IBM DB2 databases
  - Microsoft Exchange
  - Oracle Applications
- Deployed the following operating system hosts in their environment:
  - Red Hat Linux
  - Novell/SuSe Linux
  - HP-UX
  - Sun Solaris

Results

- Selected their Acme Systems B7500 after evaluating the following vendors:
  - Cisco
  - Microsoft
- Rated the differentiation of Acme's capabilities as follows:
  - Reliability: Extremely Differentiated
  - Ease of use: Highly Differentiated
  - Performance: Highly Differentiated
  - Scalability: Differentiated
- Achieved a payback period of 3 months.
- Reduced their IT infrastructure Capital Expenditures (CAPEX) by 10% to 24%.
- Increased the productivity of their IT staff by 10% to 24% with their Acme Systems B7500.

Company Profile

The company featured in this case study asked to have its name publicly blinded because publicly endorsing vendors is against their policies.

TechValidate stands behind the authenticity of this data.

Company Size:
Medium Enterprise

Industry:
Beverage

About Acme Systems B7500

Acme Systems B7500 helps organizations automate and refine all processes related to data security and storage. Acme's award winning tool has become a staple in leading industries around the globe.

Learn More:

Acme Systems

Source: TechValidate Survey of a Medium Enterprise Beverage Company

Research by TechValidate by SurveyMonkey

Validated Published: Jul. 19, 2011 TVID: 511-1D5-870