

Case Study: State & Local Government

Introduction

This case study of a state & local government is based on a May 2015 survey of Acme Systems B7500 customers by TechValidate, a 3rd-party research service. The profiled organization asked to have their name blinded to protect their confidentiality.



“The Acme Systems B7500 is unlike any other email availability solution on the market today. We had tried other solutions in the past to no avail. With Acme, we saw immediate results. Our Exchange system now runs more efficiently and reliably than ever before.”

Challenges

- Solved the following operational challenges with their Acme Systems B7500:
 - Improved the efficiency of a business process
 - Improved disaster recovery
 - Met regulatory compliance standards
- Cited that the top reasons for purchasing their Acme Systems B7500 were to:
 - Meet increasing RPO and RTO SLAs
 - Support business growth expectations
 - Achieve better management economies of scale

Use Case

- Deployed their Acme Systems B7500 in conjunction with the following applications:
 - IBM DB2 databases
 - Oracle Applications
 - SAP
- Deployed the following operating system hosts in their environment:
 - Novell/SuSe Linux
 - HP-UX
 - IBM AIX
 - Sun Solaris

Results

- Selected their Acme Systems B7500 after evaluating the following vendors:
 - IBM
 - Cisco
 - Dell
- Rated the differentiation of Acme’s capabilities as follows:
 - Scalability: Differentiated
 - Ease of use: Differentiated
 - Performance: Extremely Differentiated
 - Reliability: Highly Differentiated
- Achieved a payback period of 3 months.
- Reduced their IT infrastructure Capital Expenditures (CAPEX) by 25% to 49%.

Organization Profile

The organization featured in this case study asked to have its name publicly blinded because publicly endorsing vendors is against their policies.

TechValidate stands behind the authenticity of this data.

Organization Size:
State & Local

Industry:
Government

About Acme Systems B7500

Acme Systems B7500 helps organizations automate and refine all processes related to data security and storage. Acme’s award winning tool has become a staple in leading industries around the globe.

Learn More:

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