Organizations' Needs Before Acme

How influential were the following needs in leading you to purchase Acme 5000?

	Very Influential	Somewhat Influential	A Little Influential	Not Influential
One source for data backup	32%	52%	13%	3%
Less time needed for backup	21%	64%	11%	4%
Integration with applications	13%	35%	43%	9%
Using a limited budget	11%	35%	39%	15%
Updating storage security	19%	48%	25%	8%

Source: TechValidate survey of 200 users of Acme 5000

