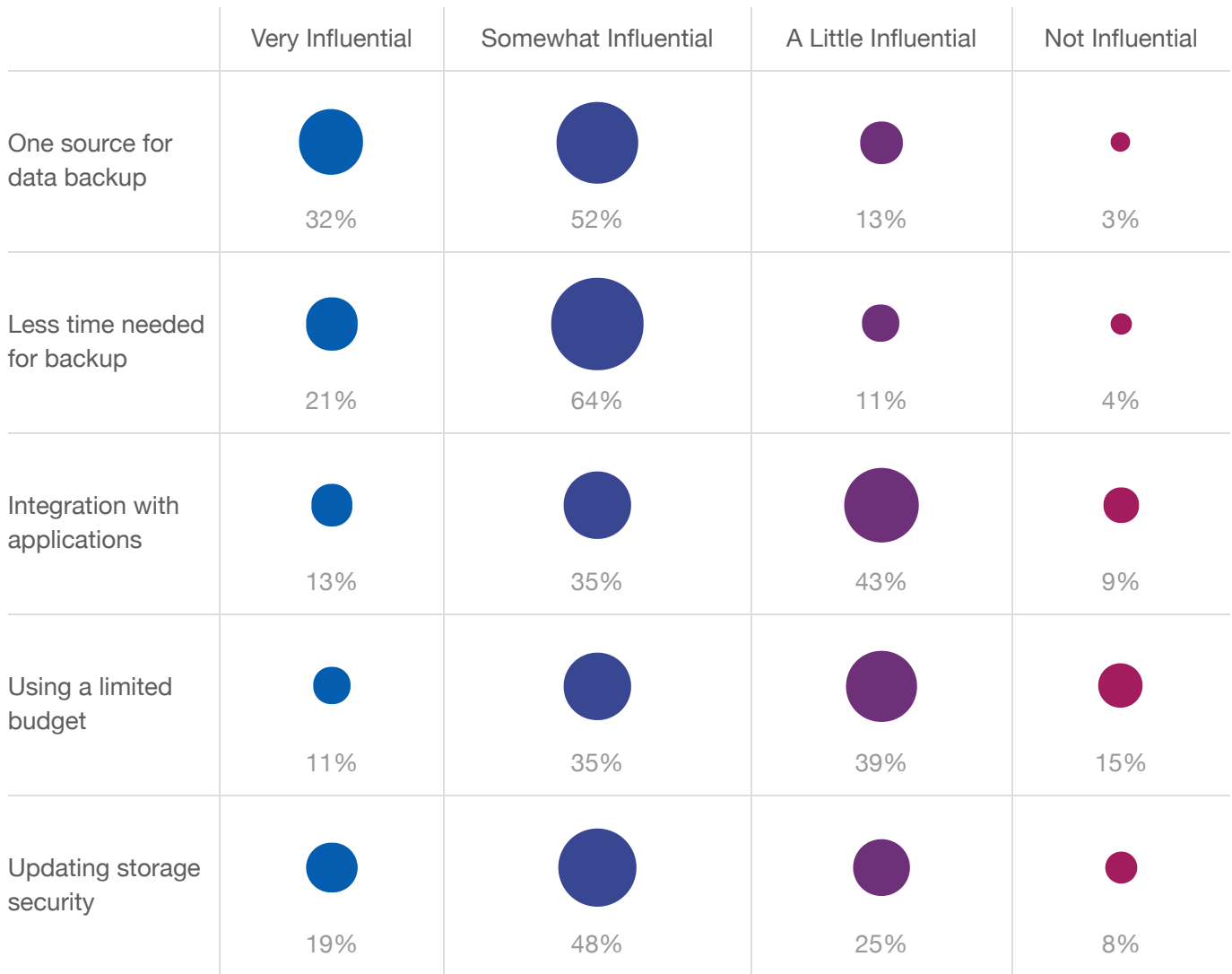



## Organizations' Needs Before Acme

How influential were the following needs in leading you to purchase Acme 5000?



Source: TechValidate survey of 200 users of Acme 5000

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TechValidate  
by SurveyMonkey