

ACME 5000 CASE STUDY

# Employees at a State & Local Government Thrive with Acme 5000

#### Introduction

This case study of a state & local government is based on a May 2016 survey of Acme 5000 customers by TechValidate, a 3rd-party research service. The profiled organization asked to have their name blinded to protect their confidentiality.

"I would recommend Acme 5000 for all professional enterprises lacking comprehensive storage solutions."

"Acme 5000 has decreased creative thought downtime by automating many routine processes related to security and storage. My best workers are thriving with this automation in place."

## Challenges

The business challenges that led the profiled organization to evaluate and ultimately select Acme 5000:

- Cited that the top reasons for purchasing their Acme 5000 were to:
  - Meet compliance regulations
  - Consolidate servers
  - Consolidate storage
- Found the following needs to be correspondingly influential in leading them to purchase Acme 5000:
  - one source for data backup: very influential
  - less time needed for backup: somewhat influential
  - integration with applications: very influential
  - using a limited budget: somewhat influentialupdating storage security: very influential

# Organization Profile

The organization featured in this case study asked to have its name publicly blinded because publicly endorsing vendors is against their policies.

TechValidate stands behind the authenticity of this data.

Organization Size: State & Local

Industry: **Government** 

## Use Case

The key features and functionalities of Acme 5000 that the surveyed organization uses:

- Deployed the following operating system hosts in their environment:
  - Red Hat Linux
  - Novell/SuSe Linux

## Results

The surveyed organization achieved the following results with Acme 5000:

- Reduced their annual CAPEX by \$48 million after implementing Acme 5000.
- Solved the following operational challenges with their Acme 5000:
  - Reduced IT infrastructure costs
  - Improved overall system uptime
  - Improved disaster recovery
  - Improved data protection of critical corporate information
- Increased the productivity of their IT staff by 25% to 49% with their Acme 5000.
- Achieved a payback period of 3 months.

### About Acme 5000

Acme 5000 provides a comprehensive data storage solution for your enterprise. By combining the use of advanced storage hardware and software, Acme 5000 comprises everything businesses need to secure and store their most sensitive information.

Learn More:

☑ Acme Systems

Source: TechValidate survey of a State & Local Government